

Meeting between Invest Selangor & MASTIC

21 March 2025



01 | ABOUT INVEST SELANGOR

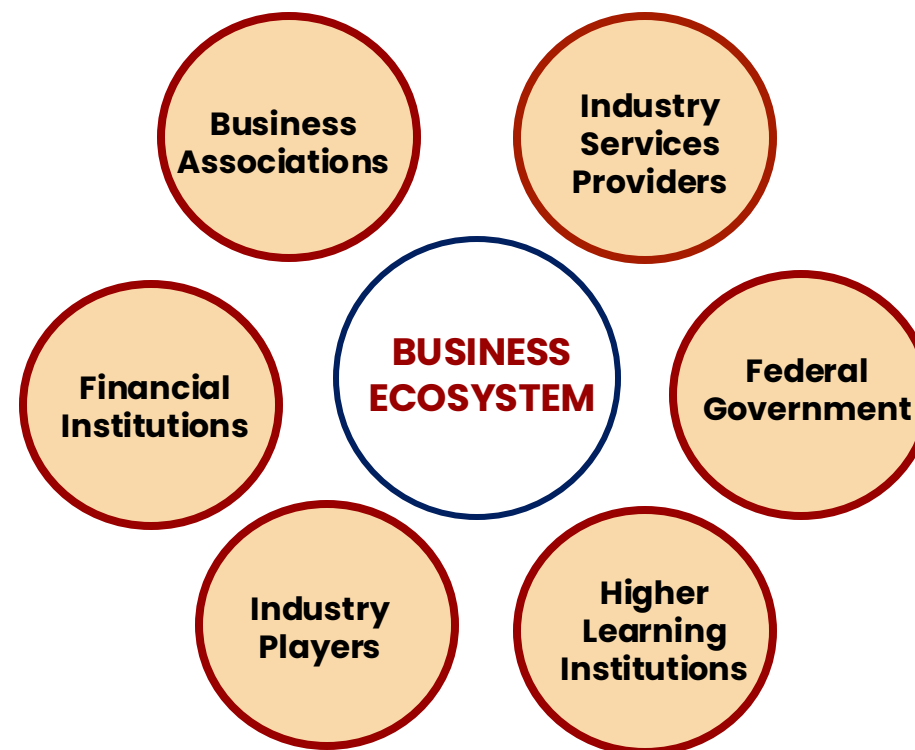
Invest Selangor offers the following services to investors, whom we view as partners in developing a conducive investment-friendly environment.

PROMOTE, FACILITATE & COORDINATE

- Providing relevant information on the investment process
- Being the first point of contact during the process of investment or expansion
- Supporting the contact management and communication with government agencies
- Facilitating the approval of applications with government agencies
- Site-selection
- Establishing platforms and implementing new initiatives to improve investment landscape and business environment

At Invest Selangor, we have myriad of comprehensive advisory services in an ecosystem that has been honed and refined over 25 years.

As facilitators, we connect potential investors with various businesses, strategic collaborations, foreign embassies, and business chambers in Malaysia and worldwide. Our ecosystem provides a friendly environment to maximise investments in the state.



02 | SELANGOR'S 7 CORE CLUSTERS

INVEST SELANGOR BERHAD CORE CLUSTERS – **MANUFACTURING & SERVICES**

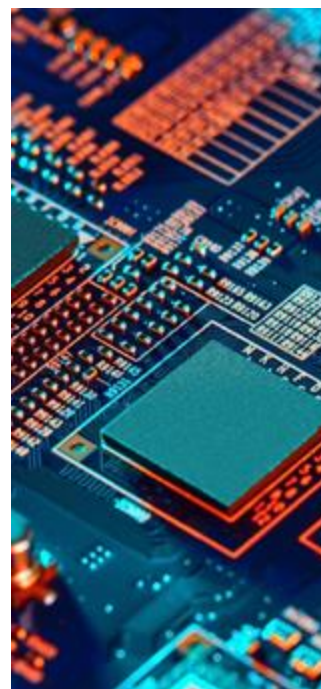
The Selangor State has identified seven core clusters, including 5 in manufacturing and 2 in services sector to accelerate its economic growth and sustainability.



LIFE SCIENCES



**FOOD & BEVERAGE
MANUFACTURING**



**ELECTRICAL &
ELECTRONICS**



**MACHINERY &
EQUIPMENT**



**TRANSPORT
EQUIPMENT**



DIGITAL INVESTMENT



LOGISTICS SERVICES

03 | SELANGOR BIOTECHNOLOGY COORDINATION OFFICE

S-BIOCO: CORE FUNCTIONS

The Selangor Biotechnology Coordination Office (S-BIOCO) focuses on developing the life sciences sectors in Selangor.

1.

Industry Development

Strengthening the Life Sciences ecosystems in Selangor. Supports biotech startups and SMEs by facilitating partnerships and promoting local biotech production. Drives industry growth through infrastructure development.

2.

Investment Promotion

Attract Life Sciences Investments & Partnerships through development of initiatives. Connecting investors with business opportunities in Selangor.

3.

Government & Policy Support

Aligning Life Sciences and Biotech growth with National Strategies. Ensures regulatory compliance and advocates for life sciences-friendly policies. Alignment of Selangor's life sciences sector with national economic strategies

4.

Research & Innovation

Encouraging Biotech R&D collaborations. Connects universities and research centers with life sciences sectors to drive innovation. Fosters advancements in medical devices and industrial biotechnology through global partnerships.

S-BIOCO: SUB-SECTOR OF SELANGOR'S LIFE SCIENCES SECTOR

A dedicated Division within Invest Selangor Berhad focusing on sub-sectors of life sciences in Selangor.



Medical Devices

Consumables, Surgical Instrument,
Implants and Clinical Devices,
Healthcare Equipment



Pharmaceutical

New Drugs, Biologics, Generics,
Traditional and Complementary
Medicine, Health Supplement, Veterinary
Products



Biotechnology

Agriculture Biotechnology, Medical &
Healthcare Biotechnology, Industrial &
Environmental Biotechnology



Cosmetics, Toiletries & Personal Care

Bio-Based Cosmetics, Toiletries, and
Personal Care Products

04 | SELANGOR SOFT LANDING PROGRAMME

SELANGOR SOFT LANDING PROGRAMME

PROJECT OVERVIEW

Offers comprehensive guidance to potential and new investors, providing them with the **Selangor Soft Landing Support** of the Malaysian Government, Selangor State Government, Invest Selangor Berhad, and strategic partners, enabling smooth exploration and effortless establishment of their presence in Selangor, Malaysia and ASEAN.

4 Objectives

1.

To **provide** holistic platform & supports for the potential and new investors to explore Selangor Investment Ecosystem

2.

To **reduce** the feasibility cost for the potential and new investors

3.

To **create** a positive impression to attract new investment to the area & clusters

4.

To **accelerate** the execution of the investment projects through access to resources and services

2 Packages

1.

Pre-Investment Package:

1 month of Selangor Soft Landing Support for 2 employees

2.

Post-Investment Package:

3 months of Selangor Soft Landing Support for 4 employees

4 Support Pillars

1.

Project / Business Execution:

Smooth and seamless project and business execution in Selangor

2.

Coworking Space:

Complementary hot desk and a chair with available facilities

3.

Talent Sourcing and Training:

Corporate rates on talent sourcing and enhancement with strategic partners

4.

Accommodation:

Corporate rates on accommodation with strategic partners

SELANGOR SOFT LANDING PROGRAMME

STRATEGIC PARTNERS

Business Support



Invest Selangor

- Site Selection
- Business Consultation
- Pre & Post Investment
- Engagement with agencies including MIDA



Malaysian Digital Economy Corporation (MDEC)

Company incorporated & registration



Malaysian Investment Development Authority (MIDA)

Financial incentive from Federal Government, etc

& more

Coworking Space



Cyberview Sdn Bhd

- TinkerScape @ RekaScape, Cyberjaya
- CoInnov8 @ CoPlace 10, Cyberjaya



Sidec Sdn Bhd

i-City, Shah Alam



Common Ground

- Jalan Kolam Air Lama, Ampang
- Citta Mall, Ara Damansara
- The Bousteador, Mutiara Damansara
- Jaya One, Petaling Jaya



Incompleteness Theorem Sdn Bhd (WORQ)

UOA Business Park, Subang



Brunsfeld TusStar Sdn Bhd

Oasis Damansara, Petaling Jaya

Talent Support



Agensi Pekerjaan Jobstreet.com Sdn Bhd

- Talent Search



Selangor Human Resource Development Center (SHRDC)

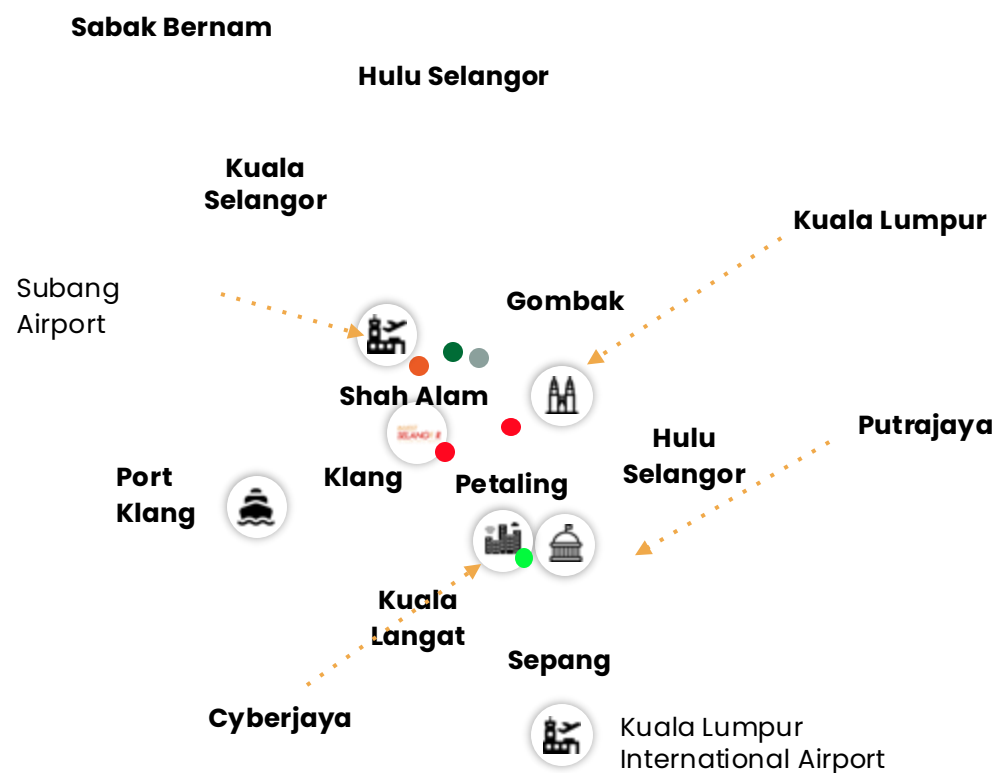
- Talent Enhancement

Accommodation Support








*Corporate rates

SELANGOR SOFT LANDING PROGRAMME LOCATIONS



LOCATION OF CO-WORKING SPACES

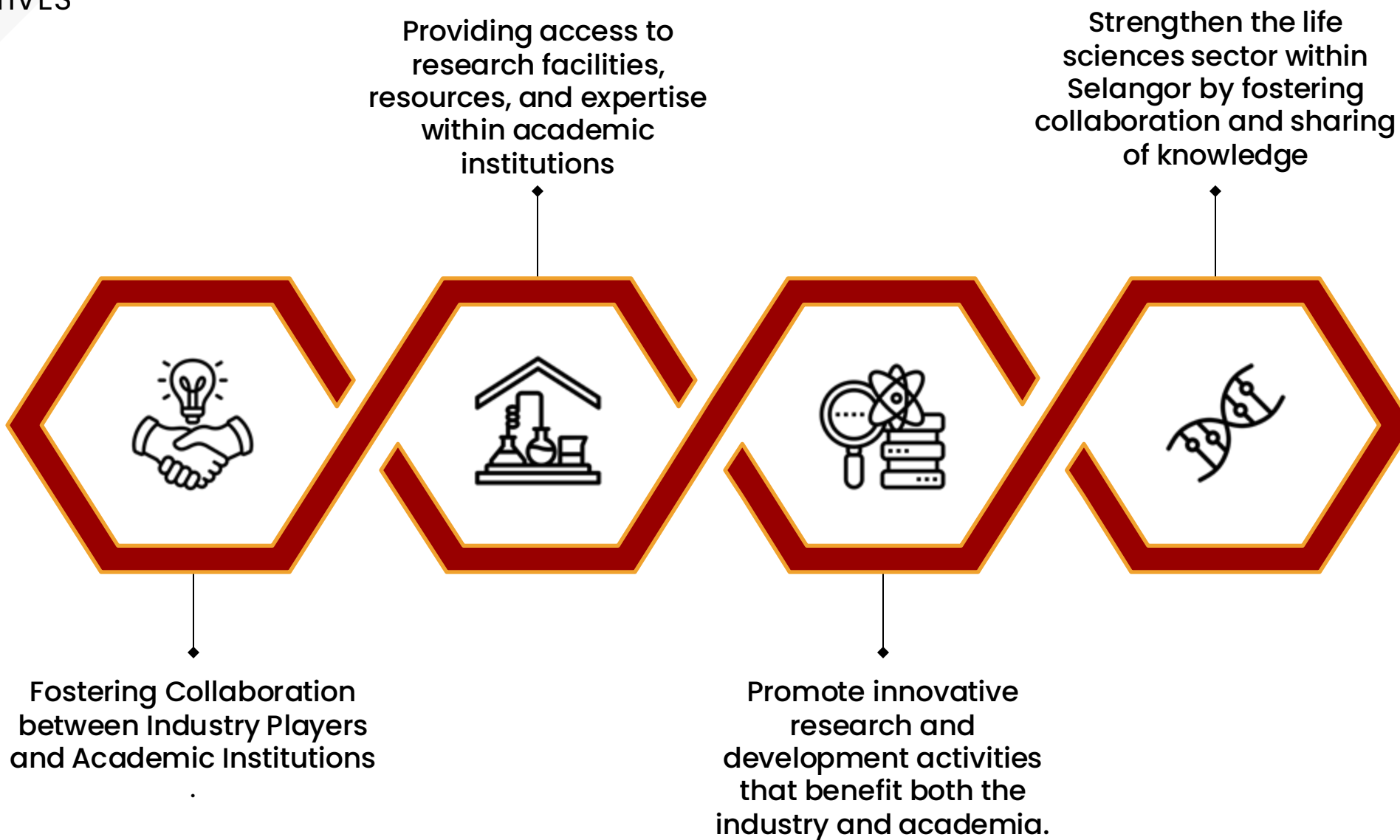
-  **Cyberview Sdn Bhd**
 - TinkerScape @ RekaScape, Cyberjaya
 - CoInnov8 @ CoPlace 10, Cyberjaya
-  **Sidec Sdn Bhd**
 - i-City, Shah Alam
-  **Common Ground**
 - Jalan Kolam Air Lama, Ampang
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-  **Incompleteness Theorem Sdn Bhd (WORQ)**
 - UOA Business Park, Subang

05 | SELANGOR LAB PARTNERSHIP PROGRAMME



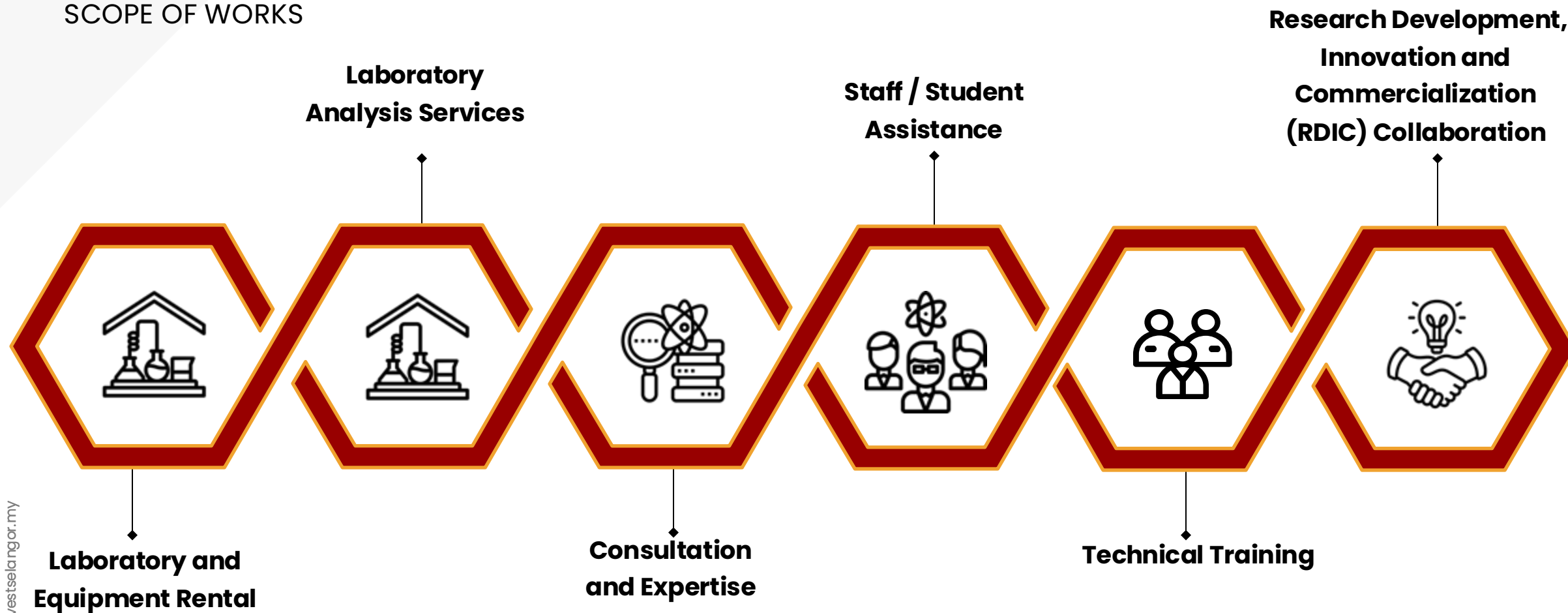
Launching of Selangor Lab Partnership Programme on October 2024

SELANGOR LAB PARTNERSHIP PROGRAMME OBJECTIVES



SELANGOR LAB PARTNERSHIP PROGRAMME

SCOPE OF WORKS



SELANGOR LAB PARTNERSHIP PROGRAMME

STRATEGIC PARTNERS



SELANGOR LAB PARTNERSHIP PROGRAMME

ROLES & RESPONSIBILITY



Institutes of Higher Learning (IHLs) and Research Institutes (RIs)

1. Application Evaluation:

Assess company applications to ensure they meet Programme eligibility criteria and align with objectives.

2. Providing Technical Expertise

3. Access to Facilities



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1. **Facilitating Collaboration:** Act as a liaison between IHLs, RIs, and industry players to foster partnerships and collaborations.
 2. **Application Evaluation:** Assess company applications to verify eligibility and alignment with programme objectives.
 3. **Promotional programme**
 4. **Coordinating Potential Industrial Visits**
 5. **Provide incentives**



Start-ups/ University Spin-Off/ SME Companies

1. **Collaboration in RDIC:** Engage in collaborative projects with IHLs or RIs to drive research, development, commercialization, and innovation.
2. **Providing Hands-on Experience:** Potentially offering students practical experience and job opportunities through collaborative projects.

SELANGOR LAB PARTNERSHIP PROGRAMME

ELIGIBILITY AND CRITERIA

Purpose Alignment

Align project objectives with advancing Selangor's life sciences sector

Interest in Collaboration

Interested in partnering with IHLs and RIS in Selangor through letters of intent, proposals, or existing collaboration agreements

Document required: Application participation form/ Letter of Intent/ Collaboration Document/ Agreement/ Proposal

Registered Business

Registered with Companies Commission of Malaysia (SSM)

Document required: Company Registration Documents (SSM)

Malaysian Ownership

51% of the company's equity are owned by Malaysian

Document required: Company Registration Documents (SSM) and Company Profile

Start-up/SMEs/ University Spin-Off

Eligible businesses include startups, SMEs, and university spin-offs with scalable, innovation-driven models

Operational Presence in Selangor

Have current operations in Selangor or plans to relocate/expand into the state

Document required: SSM Document & Company Profile/ Letter of Intent/ Business Plan

06 SELANGOR BIOTECHNOLOGY ACTION PLAN (SBAP) 2021-2030: COLLABORATION DISCUSSION

SBAP 2021-2030: OVERVIEW OF ACTION PLAN (AP) AND PROGRESS

PHASE 1 (2021 - 2023)

ST-1: EFFECTIVE GOVERNANCE AND LEADERSHIP

AP-1 : Establishment of Policy and Launching of the SBAP 2021-2030

AP-2: Dedicated One Stop Centre

AP-6: Locate Implementing Agency at a Strategic Location

ST-2: ENABLING BUSINESS AND R&D INFRASTRUCTURE

AP-7: Set-up a Soft Landing Centre

Summary & Indicators

AP Status	Number of APs	%
Complete	5	14%
Active	10	29%
Pending Execution/ Review	20	57%
Total APs	35	100%

PHASE 2 (2024 - 2027)

ST-1: EFFECTIVE GOVERNANCE AND LEADERSHIP

AP-3 All-In-One Online Portal

ST-2: ENABLING BUSINESS AND R&D INFRASTRUCTURE

AP-8 Maximise the Use of Under-Utilised Resources in Selangor

ST-3: SUSTAINABLE INVESTMENT AND FUNDING

AP-13 Provide Special Incentives for Biotechnology Industry and Investors

AP-15 Provide Dedicated Funds for R&D and Technology Commercialization

AP-16 Provide Alternative Funding to Biotechnology Companies in Selangor

AP-17 Facilitate Biotechnology Companies in Securing Public and Private Funding / Financing Sources

ST-4: TALENT ENHANCEMENT AND PROFESSIONAL

AP-19 Training Needs Analysis (TNA)

AP-20 Provide a Training Platform to Meet Industries Needs to Address Skills Gap of U-I-G

AP-21 Biotechnology Graduates Competency Certification Programme

AP-25 Specially Designed Talent Retention Programme

ST-5: BIOTECHNOLOGY SECTOR DEVELOPMENT

AP-26 Encourage Participation of the Agriculture Sector into More Sustainable and Eco-Friendly Practices; Whilst Increasing the Production of Bio-Based Agriculture Inputs

AP-28 Encourage More Breeders and Players to Produce New Approaches and Varieties in Selangor; and to Work with Farmers to Disseminate These New Approaches and Technology

AP-29 Focal Point for the Management of Agriculture Waste Biomass for Sustainable Conversion into High Value IB Products

AP-30 Encourage More Investments and Participation in the Downstream Biotechnology Processing to Produce High Value Products

AP-31 Encourage Utilisation of IB Processes to Treat Municipal and Industrial Organic Waste (Waste to Wealth)

SBAP 2021-2030: OVERVIEW OF ACTION PLAN (AP) AND PROGRESS

PHASE 3 (2027 - 2030)

ST-2: ENABLING BUSINESS AND R&D INFRASTRUCTURE

AP-9 Develop Critical Infrastructure

AP-11 Capitalise on the Under-Utilised Facilities as Shared Facilities

AP-12 Centralised Analytical Centre to Provide R&D and Pilot Manufacturing Facilities to the Companies

ST-3: SUSTAINABLE INVESTMENT AND FUNDING

AP-14 Provide Additional Incentives for Long-Term Investment (>10 Years)

AP-18 Enhance Selangor as a Biotechnology Investment and Financial Access Hub in Malaysia

ST-4: TALENT ENHANCEMENT AND PROFESSIONAL

AP 23 Policy for Incentive Beneficiaries to Provide Competitive Salary and Benefit to Their K-Workers

AP 24 Special Incentive Allowance (SIA) for Competent Biotechnology K-Worker

ST-5: BIOTECHNOLOGY SECTOR DEVELOPMENT

AP-27 Create and Promote Selangor as a Seed Research and Development Hub

AP-32 Leverage Selangor's Strength in the Plastic Manufacturing Sector to Become a Bioplastic Hub

AP-33 Elevate CGTP and Precision Medicine by Developing Medical Tourism Program with the Necessary Infrastructure

AP-34 Establish One Ready Built Pharmaceutical Facility with Triple International Certified (US FDA, Europe EMA and Australia TGA)

AP-35 Create Specific Programmes and Projects That will Enable Acceleration of New Innovations in Emerging Subsectors

CONTINUOUS PLAN

ST-1EFFECTIVE GOVERNANCE AND LEADERSHIP

AP-4 Bridge the Gap Between U-I-G for Efficient Collaboration

AP-5 Promote National and Regional Collaboration and Facilitate Participation of Companies in Emerging Subsectors

ST-2: ENABLING BUSINESS AND R&D INFRASTRUCTURE

AP-10 Utilise and Link Partner Labs at IHLS & RIS

ST-4: TALENT ENHANCEMENT AND PROFESSIONAL DEVELOPMENT

AP-22 Collaborative Innovation and R&D Amongst Stakeholders in Value-Chain

Note: We are currently collecting comprehensive progress updates on this action plan from various state agencies and organizations across Selangor.

AP3: ALL-IN-ONE PORTAL**AP8: MAXIMIZE THE UNDER-UTILIZED RESOURCES IN SELANGOR**

Explore strategic collaborations with MASTIC

LIST OF INFORMATION TO BE GATHERED

R&D Infrastructure



Business & Industrial Facilities



Land & Strategic Locations



Expertise & Companies Database



Success Stories & Achievements

STRATEGIC IMPORTANCE

Strengthen Policy & Decision-Making – Provide data-driven insights for effective biotech strategies.



Enhance National Biotechnology Ecosystem – Optimize the use of existing infrastructure to support biotech growth and innovation



Advancing Investment & Business Growth – Highlight opportunities to attract potential investors & business endeavours.



Foster Collaboration & Commercialization – Connect stakeholders to drive partnerships and economic growth.



Boost Global Competitiveness – Strategically position Selangor and Malaysia as one key biotech hubs in ASEAN



THANK YOU

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